

**ACADEMIC PARTNERSHIP AGREEMENT between  
EXCELSIOR COLLEGE and JAMESTOWN COMMUNITY COLLEGE  
Business**

THIS AGREEMENT is made as of the 1st day of November, 2016 by and between Excelsior College, a not-for-profit education corporation organized and operating under the laws of the State of New York, having its principal office located at 7 Columbia Circle, Albany, New York 12203 (hereafter referred to as “Excelsior”), and Jamestown Community College, an education corporation organized and operating under the laws of the State of New York, having its principal office located at 525 Falconer Street, P.O. Box 20, Jamestown, New York, (hereafter referred to as “JCC”).

**Benefits Offered by Excelsior:**

1. Excelsior will provide JCC graduates and employees who enroll in Excelsior after the effective date of this Agreement with a special discount from its stated fees and tuition, consistent with the pricing schedules, accessible through Excelsior’s Academic Partners website, <http://www.collegepartnerships.excelsior.edu>. Tuition and fees are subject to change at the sole discretion of Excelsior. Excelsior will provide JCC with thirty (30) days written notice prior to the effective date of any changes to the tuition and fee rates detailed on the aforementioned link.
2. Excelsior will guarantee admission to JCC graduates and employees according to the terms in this Agreement. To be guaranteed admission under this Agreement, graduates must transfer from JCC with an associate degree with a minimum GPA of 2.0, enroll in an Excelsior degree program and shall have paid all required Excelsior fees and hold an active RN license, if applying into the Bachelor of Science in nursing program.
3. Excelsior will offer eligible graduates and employees of JCC the ability to maximize their transfer credits, specifically the ability to transfer approximately 90 credits from JCC to Excelsior.
4. Excelsior will provide JCC with yearly transfer guides that demonstrate the transferability of coursework from JCC to Excelsior.
5. Students, graduates and employees of JCC are eligible to receive personalized transfer evaluations demonstrating previously earned credits at JCC and other institutions to Excelsior.
6. Subject to JCC’s policies and discretion, Excelsior will provide marketing materials to JCC in order to support internal promotion of partnership benefits.

**Partner Contributions:**


1. Subject to JCC’s policies and discretion, JCC will work with Excelsior to communicate the benefits of this Agreement and the many educational opportunities available at Excelsior.

**General Terms**

1. Upon transferring to Excelsior, each student will meet the academic requirements of his or her chosen degree by:
  - (a) completing a JCC associate degree and transferring all completed coursework from JCC. Credits from JCC must be reflected in an official transcript and submitted in a sealed envelope. A grade of C or better must be attained in all transferred coursework; and/or
  - (b) completing coursework with Excelsior or through transfer from an Excelsior recognized source of credit. Excelsior puts no limit on the number of credits a student can transfer from another source of

- credit, as long as that credit meets degree requirements and comes from an approved source (<http://www.excelsior.edu/transfer-more-credits/ways-to-earn-credit>); and
- (c) completing Excelsior’s Information Literacy and Capstone degree requirements.

2. Excelsior’s standards for admission as well as all other student policies published at the time any student seeks enrollment will apply. This includes policies governing the recognition of transfer credits. Excelsior and JCC will work in collaboration to update student transfer guides on a yearly basis.



# Transfer Guide

## Jamestown Community College AS Business: Business Administration to Excelsior College BS Business

**Revision: April 2018**

This program plan outlines how students can transfer from the **Jamestown Community College AS Business: Business Administration** program to the **Excelsior College BS Business** program. Upon completion of the **AS Business: Business Administration**, the following credits will apply for students enrolling in the **BS Business** program.

Jamestown Community College Credits	Semester Hours	Excelsior College Requirements	Semester Hours
ENG 1530: English Composition II	3	Written English Requirement	3
ENG 1540: Writing About Literature	3	Written English Requirement	3
ECO 2610: Macroeconomic Principles	3	Macroeconomics Requirement	3
ECO 2620: Microeconomic Principles	3	Microeconomics Requirement	3
MAT 1590: College Algebra and Trigonometry (or higher)	4	Mathematics Requirement (Pre-Calculus or Above)	4
MAT 1540: Elementary Statistics	3	Statistics Requirement	3
BUS 1510: Principles of Financial Accounting	4	Financial Accounting Core	4
BUS 1520: Principles of Managerial Accounting	4	Managerial Accounting Core	4
CSC 1560: Microcomputer Applications I	4	Computers Core	4
Any additional BUS course beyond the Core Requirements <i>6 BUS credits must be numbered 2500 or higher</i>	9	Business Core <i>(Recommend BUS 2570: Principles of Management AND BUS 2530: Business Law I AND BUS 2510: Corporate Finance)</i>	9
Electives <i>(At least 11 credits must be SUNY General Education-category and Liberal Arts &amp; Sciences specific)</i>	20	Arts & Sciences Requirement <i>Take SOC 1510: Intro to Sociology AND PHL 2610: Intro to Ethical Theory AND PSY 1510: General Psychology AND One Natural Sciences course AND at least 7-8 Arts &amp; Sciences credits</i>	20

<b>Total Credits Required for Associate</b>	<b>60</b>	<b>Total Credits Accepted from Associate</b>	<b>60</b>
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<b>Credits Beyond The Associate That Can Be Transferred OR Taken At Excelsior</b>		
<b>Jamestown Community College Credits</b>	<b>Semester Hours</b>	<b>Excelsior College Requirements</b>
CMM 2100: Communication @ Work	3	Business Communications Core
BUS 1650: Global Business	3	International Business Core
BUS 2550: Marketing	3	Principles of Marketing Core
BUS 2580: Management & Organizational Behavior	3	Organizational Behavior Requirement
Humanities Electives	6	Humanities Requirement
Social Sciences / History Electives	3	Social Sciences / History Requirement
Arts & Sciences Electives	6	Arts & Sciences Requirement
Free Electives	8	Applied Professional or Free Elective Requirement
<b>Total Additional Credits</b>	<b>35</b>	

<b>Credits To Be Taken At Excelsior College *</b>	
<b>Excelsior College Requirements</b>	<b>Semester Hours</b>
INL 102: Information Literacy	1
BUS 430: Quantitative Methods	3
Business Electives (Upper Level) ** (A minimum of 18 credits required)	18
BUS 499: Strategic Management Capstone <i>NOTE: The Capstone <b>MUST</b> be completed at Excelsior</i>	3
<b>Total Credits</b>	<b>25</b>

\* The above credits (with the exception of the **Capstone** course) may also be transferred in or taken at another 4-year regionally accredited institution. \*\* Upper-Level Credits are defined as courses numbered 300 or above, from a 4-year institution.

	<b>Semester Hours</b>
Credits Accepted from Associate Degree	60
Additional Credits beyond the Associate Degree	35
Credits from Excelsior *	25
<b>Total Credits Required for Bachelor's Degree</b>	<b>120</b>

\* Students are required to take a minimum of **12.00 credits** from Excelsior to qualify for partner pricing.

**NOTE: Excelsior College reviews every student individually and this guide is just a sample scenario. Actual requirements will be dependent on the courses a student transfers to Excelsior.**

## What are Arts and Sciences?

We offer the following definitions to help you make these determinations. Remember, however, that before you pay to take a course or examination you should always consult with your advisor to make sure that it will help meet your degree requirements.

### Humanities

Humanities subjects focus on developing knowledge and skills in critical reading, logical thought, and esthetic appreciation. Here are some subject areas typically classified as Humanities:

Art, Philosophy, Music, Foreign Language, Literature, Theater, Ethics, Speech, Religion, Communication

### Social Sciences and History

Social Sciences and History subjects focus on individuals and society and the processes individuals use to order their world. Here are some subject areas typically classified as Social Sciences and History:

Psychology, Economics, Sociology, Geography, Political Science, History, Anthropology

### Natural Sciences and Mathematics

Natural Sciences and Mathematics subjects focus on understanding the natural world and problem-solving processes. Here are some subject areas typically classified as Natural Sciences and Mathematics:

Anatomy and Physiology, College Algebra, Microbiology, Calculus, Chemistry, Genetics, Biology, Physics