

**ACADEMIC PARTNERSHIP AGREEMENT between  
EXCELSIOR COLLEGE and JAMESTOWN COMMUNITY COLLEGE  
Health Care Management**

THIS AGREEMENT is made as of the 1st day of November, 2016 by and between Excelsior College, a not-for-profit education corporation organized and operating under the laws of the State of New York, having its principal office located at 7 Columbia Circle, Albany, New York 12203 (hereafter referred to as “Excelsior”), and Jamestown Community College, an education corporation organized and operating under the laws of the State of New York, having its principal office located at 525 Falconer Street, P.O. Box 20, Jamestown, New York, (hereafter referred to as “JCC”).

**Benefits Offered by Excelsior:**

1. Excelsior will provide JCC graduates and employees who enroll in Excelsior after the effective date of this Agreement with a special discount from its stated fees and tuition, consistent with the pricing schedules, accessible through Excelsior’s Academic Partners website, <http://www.collegepartnerships.excelsior.edu>. Tuition and fees are subject to change at the sole discretion of Excelsior. Excelsior will provide JCC with thirty (30) days written notice prior to the effective date of any changes to the tuition and fee rates detailed on the aforementioned link.
2. Excelsior will guarantee admission to JCC graduates and employees according to the terms in this Agreement. To be guaranteed admission under this Agreement, graduates must transfer from JCC with an associate degree with a minimum GPA of 2.0, enroll in an Excelsior degree program and shall have paid all required Excelsior fees and hold an active RN license, if applying into the Bachelor of Science in nursing program.
3. Excelsior will offer eligible graduates and employees of JCC the ability to maximize their transfer credits, specifically the ability to transfer approximately 90 credits from JCC to Excelsior.
4. Excelsior will provide JCC with yearly transfer guides that demonstrate the transferability of coursework from JCC to Excelsior.
5. Students, graduates and employees of JCC are eligible to receive personalized transfer evaluations demonstrating previously earned credits at JCC and other institutions to Excelsior.
6. Subject to JCC’s policies and discretion, Excelsior will provide marketing materials to JCC in order to support internal promotion of partnership benefits.

**Partner Contributions:**

1. Subject to JCC’s policies and discretion, JCC will work with Excelsior to communicate the benefits of this Agreement and the many educational opportunities available at Excelsior.

**General Terms**

1. Upon transferring to Excelsior, each student will meet the academic requirements of his or her chosen degree by:
  - (a) completing a JCC associate degree and transferring all completed coursework from JCC. Credits from JCC must be reflected in an official transcript and submitted in a sealed envelope. A grade of C or better must be attained in all transferred coursework; and/or
  - (b) completing coursework with Excelsior or through transfer from an Excelsior recognized source of credit. Excelsior puts no limit on the number of credits a student can transfer from another source of

- credit, as long as that credit meets degree requirements and comes from an approved source (<http://www.excelsior.edu/transfer-more-credits/ways-to-earn-credit>); and
- (c) completing Excelsior's Information Literacy and Capstone degree requirements.

2. Excelsior's standards for admission as well as all other student policies published at the time any student seeks enrollment will apply. This includes policies governing the recognition of transfer credits. Excelsior and JCC will work in collaboration to update student transfer guides on a yearly basis.



**EXCELSIOR  
COLLEGE.**

## Transfer Guide

**Jamestown Community College  
AAS Individual Studies  
to Excelsior College BS Health  
Care Management**

**Revision: May  
2018**

This program plan outlines how students can transfer from the **Jamestown Community College AAS Individual Studies** program to the **Excelsior College BS Health Care Management** program. Upon completion of the **AAS Individual Studies** program, the following credits will apply for students enrolling in the **BS Health Care Management** program.

Jamestown Community College Credits	Semester Hours	Excelsior College Requirements	Semester Hours
English Electives (College-Level Writing Course)	3	Written English Requirement <i>Take ENG 1510: English Composition I <b>OR</b> ENG 1540: Writing About Literature</i>	3
Mathematics Electives (College-Level)	3	Statistics Requirement <i>Take MAT 1540: Elementary Statistics</i>	3
Social Sciences Electives	6	Macroeconomics <b>AND</b> Microeconomics Requirement <i>Take ECO 2620: Macroeconomics <b>AND</b> ECO 2620: Microeconomics</i>	6
ENG 1530: English Composition II	3	Written English Requirement	3
Mathematics and Sciences Electives *	3	Natural Sciences / Mathematics Requirement	3
Electives	42	Business Core <b>AND</b> Arts & Sciences Requirement <b>AND</b> Free Electives <i>Take HIT 1410: Medical Terminology <b>AND</b> BUS 2630: Human Resource Management <b>AND</b> BUS 2550: Marketing <b>AND</b> BUS 2570: Principles of Management <b>AND</b> BUS 1510: Principles of Financial Accounting <b>AND</b> Business/Health Sciences Electives (6) <b>AND</b> Arts &amp; Sciences Electives (20)</i>	42
<b>Total Credits Required for Associate</b>	<b>60</b>	<b>Total Credits Accepted from Associate</b>	<b>60</b>

Excelsior College requires a minimum of 2 credits in Natural Sciences. Depending on what the student takes at their home institution, they may need additional course to meet Excelsior College degree requirements.

Credits Beyond The Associate That Can Be Transferred OR Taken At Excelsior		
Jamestown Community College Credits	Semester Hours	Excelsior College Requirements
Humanities Electives	6	Humanities Requirement
Social Sciences / History Electives	3	Social Sciences / History Requirement
Natural Sciences / Mathematics Electives *	3	Natural Sciences / Mathematics Requirement (Must complete a minimum of 2 credits in Natural Sciences)
Arts & Sciences Electives	6	Arts & Sciences Requirement
Free Electives	11	Applied Professional / Free Elective Requirement
<b>Total Additional Credits</b>	<b>29</b>	

Excelsior College requires a minimum of 2 credits in Natural Sciences. Depending on what the student takes at their home institution, they may need additional course to meet Excelsior College degree requirements.

Credits To Be Taken At Excelsior College *	
Excelsior College Requirements	Semester Hours
INL 102: Information Literacy	1
HSC 365: Research for Evidence Based Practice	3
BUS 323: Business Ethics	3
HSC 301: Foundations of Health Care Management	3
HSC 305: Critical Issues in Health Care Management	3
HSC 310: Writing and Communication in the Health Science Professions	3
HSC 330: The Legal and Regulatory Environment of HC	3
HSC 404: Organizational Behavior and Theory in Health Care	3
HSC 414: Budget and Finance in Health Care Organization	3
HSC 450: Economics of Health Care	3
HSC 470: Health Care Management Capstone <i>NOTE: The Capstone MUST be completed at Excelsior</i>	3
<b>Total Credits</b>	<b>31</b>

\* The above credits (with the exception of the **Capstone** course) may also be transferred in or taken at another 4-year regionally accredited institution.

Evaluation Summary	Semester Hours
Credits Accepted from Associate Degree	60
Additional Credits beyond the Associate Degree	29
Credits from Excelsior *	31
<b>Total Credits Required for Bachelor's Degree</b>	<b>120</b>

\* Students are required to take a minimum of **12.00 online course credits** from Excelsior to qualify for partner pricing.

**NOTE: Excelsior College reviews every student individually and this guide is just a sample scenario. Actual requirements will be dependent on the courses a student transfers to Excelsior.**

## What are Arts and Sciences?

We offer the following definitions to help you make these determinations. Remember, however, that before you pay to take a course or examination you should always consult with your advisor to make sure that it will help meet your degree requirements.

### Humanities

Humanities subjects focus on developing knowledge and skills in critical reading, logical thought, and esthetic appreciation. Here are some subject areas typically classified as Humanities:

Art, Philosophy, Music, Foreign Language, Literature, Theater, Ethics, Speech, Religion, Communication

### Social Sciences and History

Social Sciences and History subjects focus on individuals and society and the processes individuals use to order their world. Here are some subject areas typically classified as Social Sciences and History:

Psychology, Economics, Sociology, Geography, Political Science, History, Anthropology

### Natural Sciences and Mathematics

Natural Sciences and Mathematics subjects focus on understanding the natural world and problem-solving processes. Here are some subject areas typically classified as Natural Sciences and Mathematics:

Anatomy and Physiology, College Algebra, Microbiology, Calculus, Chemistry, Genetics, Biology, Physics